



*a natural difference*

## CORPORATE PRESENTATION

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2019



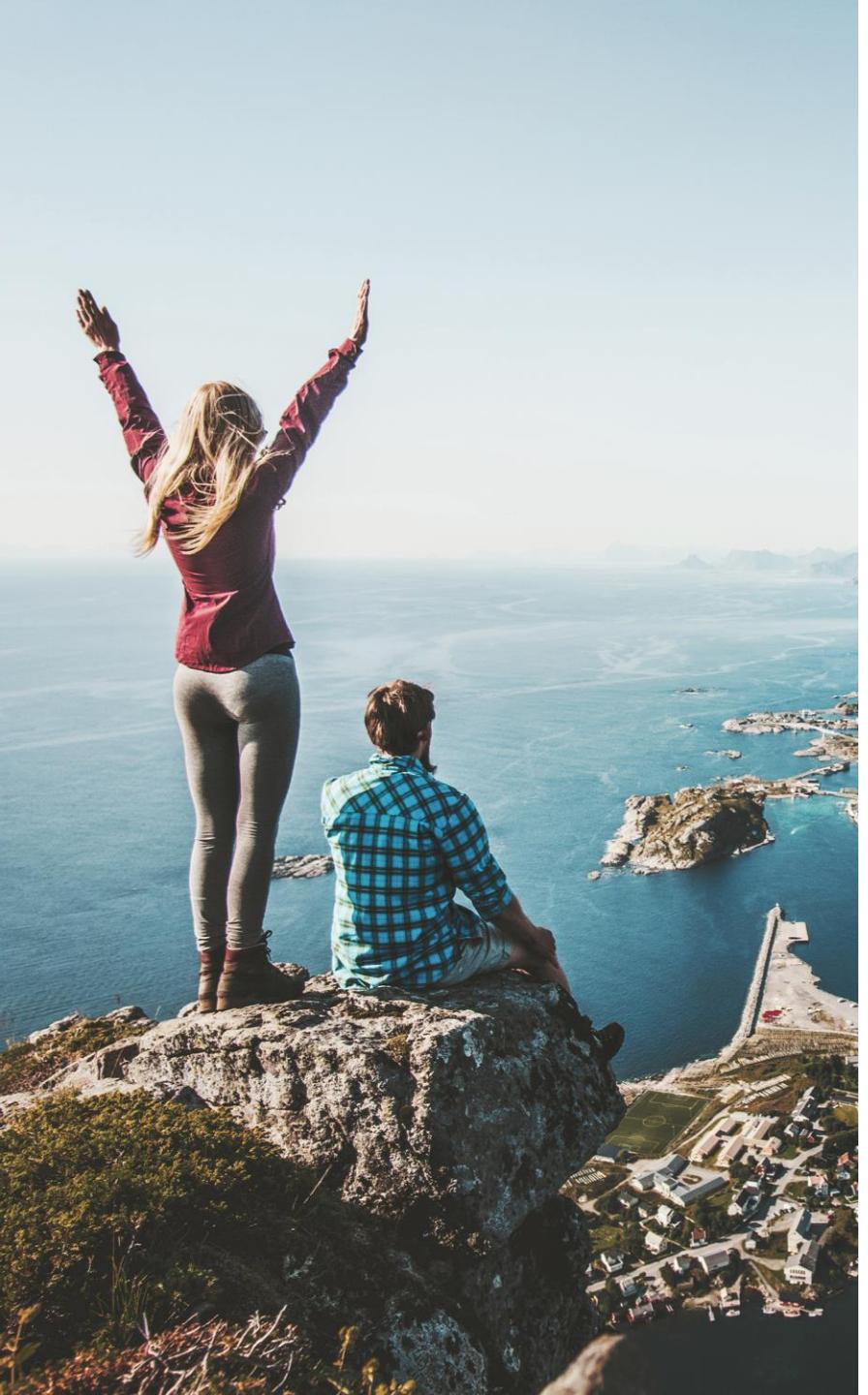
## INDEX

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*Click on the titles:*

- Company identity and history
- Offerings
  - ▶ PREMIUM (branded ingredients)
  - ▶ DELTA+
  - ▶ COMMODITIES (off-the-shelf ingredients)
  - ▶ DISTRIBUTION
- Bring science to your formulations
- Pharmactive Quality Seal
- Manufacturing facilities
- Why is Pharmactive a partner of choice?

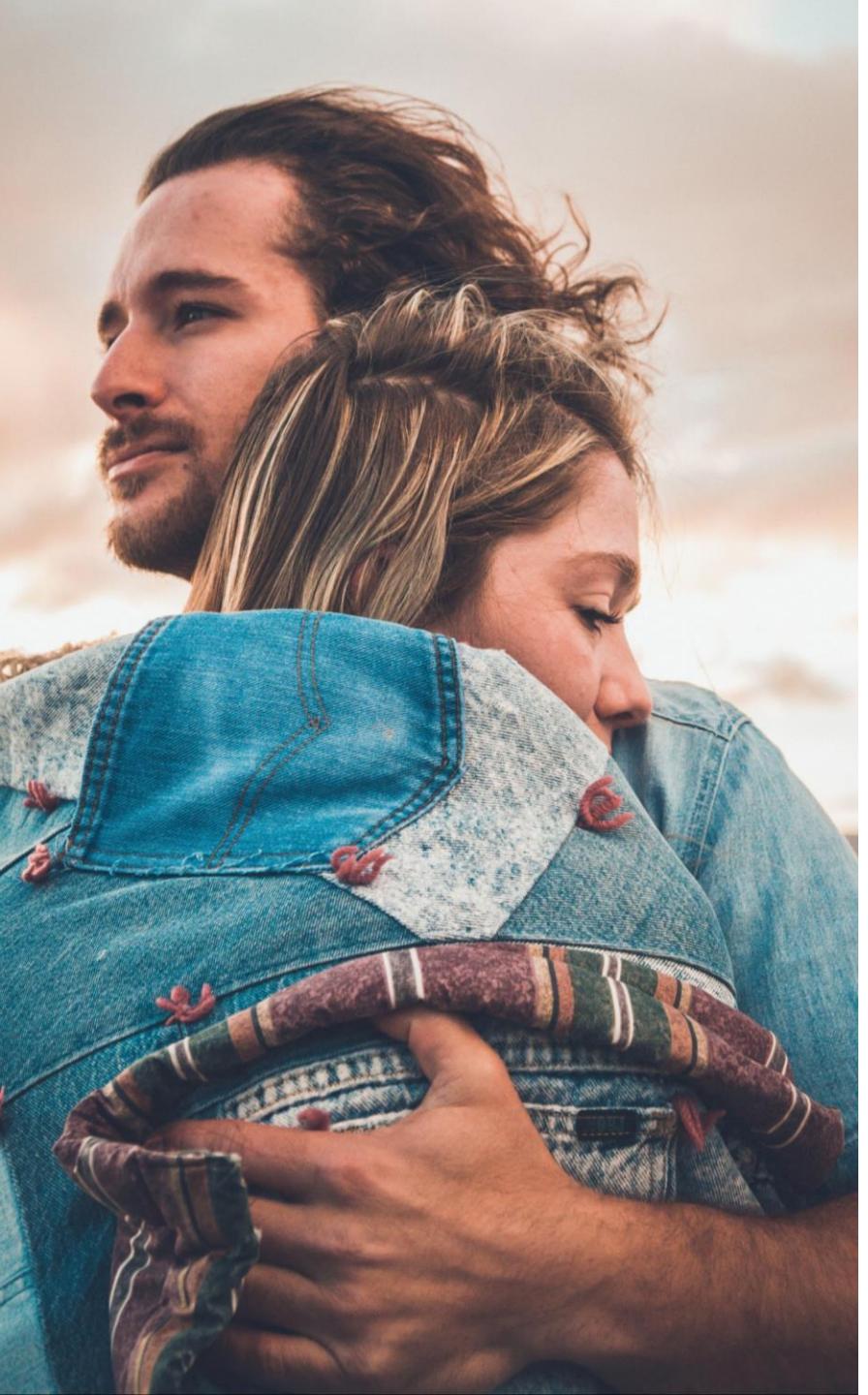


## Pharmactive is a natural difference

**Pharmactive Biotech Products, S.L.** is a Spanish privately-owned company that develops and manufactures **differentiated natural ingredients supported by scientific evidence**. Then, Pharmactive make these innovative ingredients available to other companies in the Nutraceutical, Pharmaceutical and Veterinary Industries for marketing/distribution

## The essence of our work

Our aim is **to generate a positive and significant impact on people's health and wellbeing**



## Foundations

### Our mission

Contribute to the **welfare and health of people**, innovating and bringing science to products of natural origin

### Our vision

To be **the serious alternative** of health and wellbeing products development for the Nutraceutical and Pharmaceutical Industry

- **Significant impact on Health**
- **Innovation**
- **Premium Quality**
- **R&D focused**





## A 10-year history

Everything started with a little group of entrepreneurs led by Jean-Marie Raymond, who developed a **breakthrough idea and vision** that came to life with the traditional and Mediterranean plant of saffron

With **high standards as a fundamental axis** and a large and continual R&D investment, **Pharmactive was the 1<sup>st</sup> company to introduce saffron extract in the market for mood improvement**

Today, we are **worldwide leaders in high quality saffron extracts**, continually launching **new botanical ingredients endorsed by science** to boost your brands and formulations

In addition, we are **expanding our facilities** (R&D, QC, Manufacturing Plant and Warehouse), every year

## Commercial offices and facilities

**Surrounded by top science research centres** and in close proximity to other biotech companies, our R&D and QC laboratories are based in **The Scientific Park of Madrid**

Furthermore, we count on our **own Manufacturing Plant and Warehouse** in Alcobendas (Madrid)



**Worldwide presence**

**5 continents, +30 countries**



## We offer to the world botanical ingredients

### Botanical extracts

#### PREMIUM (branded ingredients)

Innovative and high quality ingredients developed by Pharmactive. [Info](#)

#### DELTA+

Botanical extracts with the Pharmactive Quality Seal. [Info](#)

#### COMMODITIES (off-the-shelf ingredients)

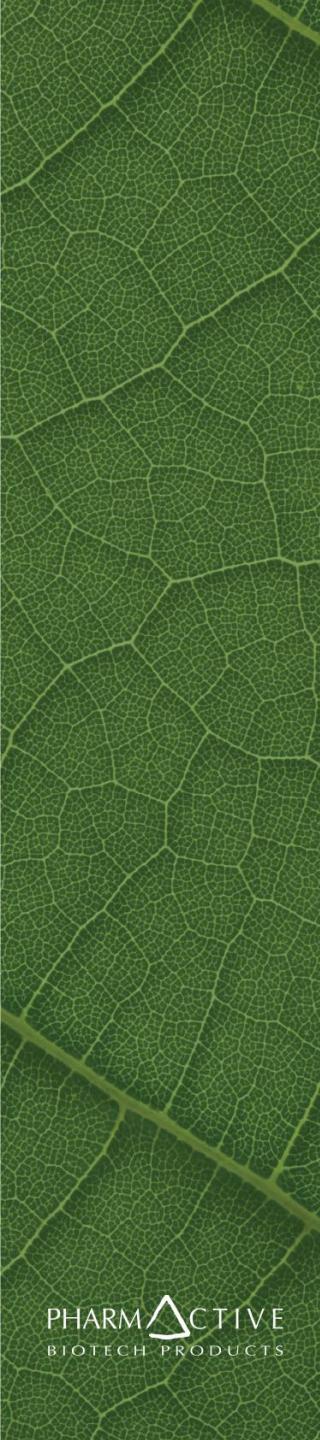
Botanical extracts available on your demand

#### DISTRIBUTION

Our trusted partners' products exclusive distribution. [Info](#)

#### FINISHED PRODUCTS

Turnkey products developed in collaboration with our partners



## Bring science to your formulations

**Expert selection** of innovative biomolecules and extracts with high added value:

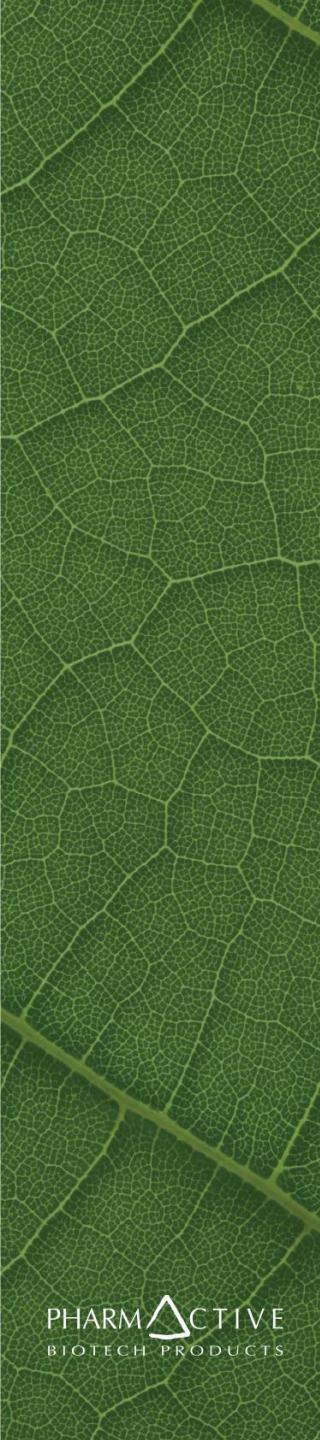
 **+8 publications in scientific journals each year**

 **Presentations at scientific congresses**

 **Fully equipped R&D laboratories**

## Evidence-based ingredients

Ingredient development based on scientific studies.  
**Guaranteed cost-effectiveness with minimum dosage and maximum benefit for your consumer**



## Partnership with universities and research organizations

We are located in one of the epicentres of research nutrition, so that we **closely collaborate with leading scientists** to boost our R&D capabilities and **to generate new business opportunities**:



Universidad Autónoma  
de Madrid



Murdoch  
UNIVERSITY



UNIVERSIDAD  
COMPLUTENSE  
MADRID



CEU | Universidad  
San Pablo



Hospital Universitari  
Sant Joan  
REUS



CSIC  
CONSEJO SUPERIOR DE INVESTIGACIONES CIENTÍFICAS



CIAL  
INSTITUTO DE INVESTIGACIÓN  
EN CIENCIAS DE LA ALIMENTACIÓN

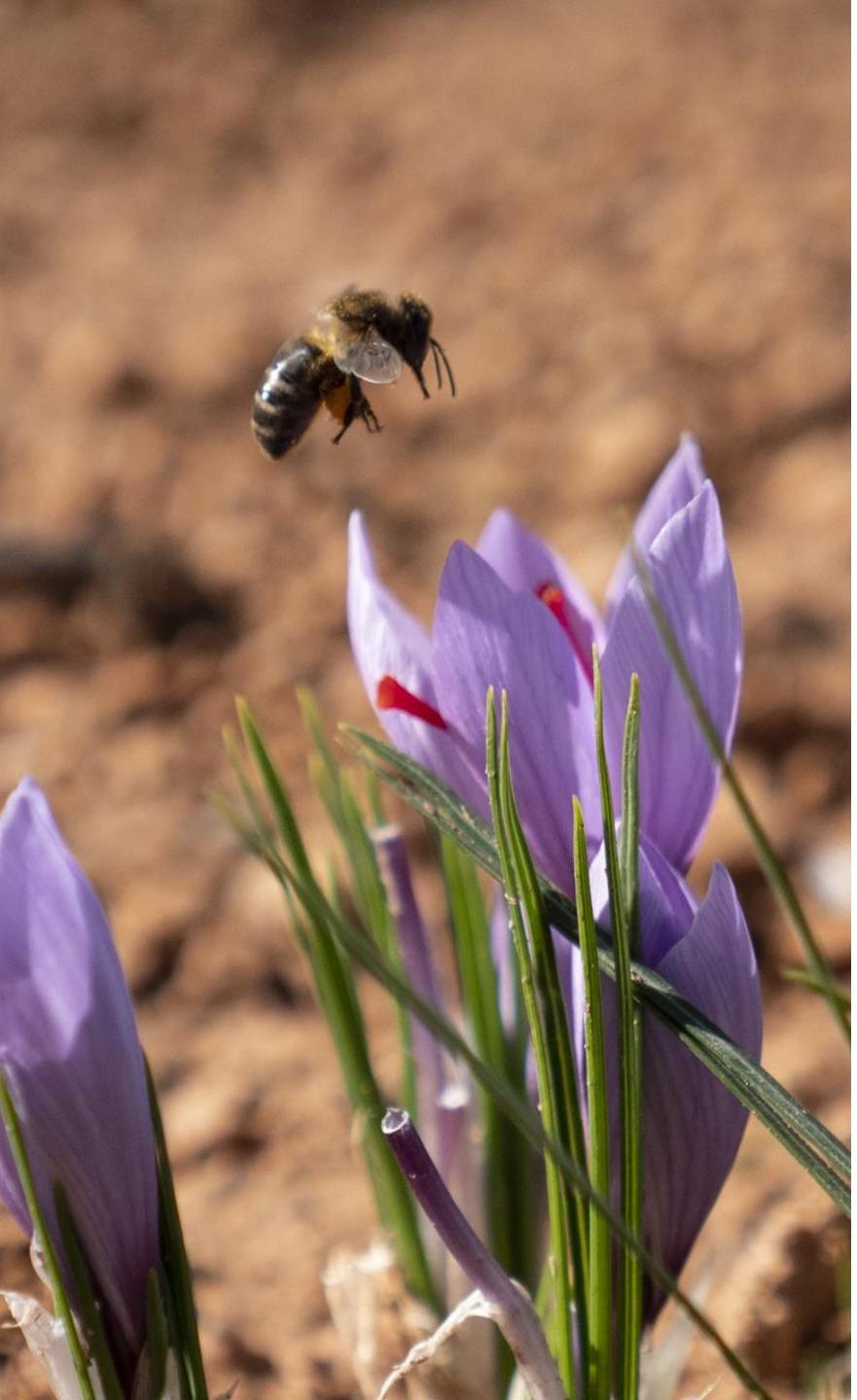


CBM  
Severo Ochoa  
CENTRO DE BIOLOGÍA MOLÉCULAR



## Pharmactive Quality Seal

- Ingredients **standardization** to biomolecules that truly deliver beneficial properties for health
- Thorough analysis with **highly reliable techniques at fully equipped laboratories**
- Main Quality Control analysis:
  - ✓ Botanical species identification and adulteration detection
  - ✓ Active compounds quantification
  - ✓ Organoleptic and physicochemical analysis
  - ✓ Microbiological and contaminants analysis
  - ✓ Stability studies
- Collaboration with certified laboratories to carry out **additional externalized Quality controls**
- **Official methodologies extensively validated** internationally
- **Certified Quality System according to ISO 9001:2015**



## Go green!

### Organic certification



Endorse your formulations with organic certification to build a **responsible and environmentally aware brand**

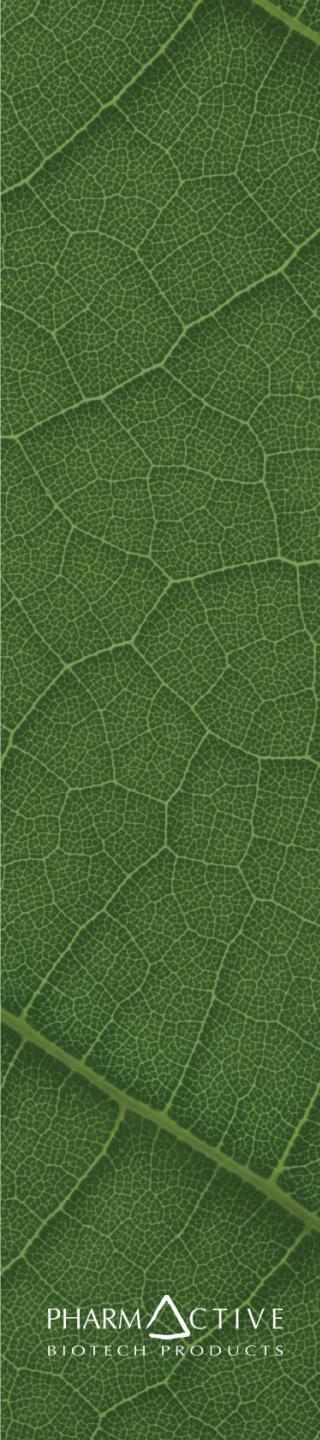
Our **controlled processes** allow you to guarantee the organic quality of the ingredient, complying with the Organic Production Regulatory Standards

### Environment responsibility

**Certified Environmental Management System**  
in accordance with ISO 14001:2015

ISO 14001  
BUREAU VERITAS  
Certification





## Own Manufacturing Plant and Warehouse

- Year over year we **expand our facilities and capabilities**
- **Vast proprietary knowledge on how to uniquely extract bioactives** to ensure its concentration and preservation

## Vertically integrated

- **Controlled process**, from fields to delivery of products
- **Own fields** for some ingredients
- **Food Safety System Certified** in accordance with ISO 22000:2005





# PREMIUM INGREDIENTS

## Branded ingredients

- High Quality standards
- Standardization by highly reliable techniques
- Clinically endorsed
- Described mechanism of action
- Proprietary optimized extraction procedures
- Promotional material backup at your disposal
- DNA-certification
- Halal, Kosher and Organic certification
- Co-branding opportunities



# PREMIUM INGREDIENTS



*affron*<sup>®</sup>

Mood, anxiety and  
sleep quality



**ABG10+**<sup>®</sup>

Cardiovascular Health



**AFFRONEYE**<sup>®</sup>

Eye Health



**CSAT+**<sup>®</sup>

Metabolic syndrome  
and weight management



**KWD+**<sup>®</sup>

Protein digestion booster



*plasys300*<sup>®</sup>

Prostate health



*olivactive*<sup>®</sup>

Immune system  
strength



*Isenolic*<sup>®</sup>

Flu symptoms



*liboost*<sup>®</sup>

Sexual  
performance



*Xorialyc*<sup>®</sup>

Skin  
inflammation



# DELTA+ INGREDIENTS

Delta+®

## Urinary tract

**Cranberry** (*Vaccinium macrocarpon*)  
**Pomegranate** (*Punica granatum*)  
**Sage** (*Salvia officinalis*)

## Weight management

**Mangosteen** (*Garcinia mangostana*)  
**Green coffee** (*Coffea arabica*)  
**Guarana** (*Paullinia cupana*)  
**Maca** (*Lepidium meyenii*)  
**Saffron** (*Crocus sativus*)

## Eye health

**Bilberry** (*Vaccinium myrtillus*)  
**Black carrot** (*Daucus carota*)

## Cardiometabolic

**Black garlic** (*Allium sativum*)  
**Black cumin seed** (*Nigella sativa*)  
**Black carrot** (*Daucus carota*)  
**Olive** (*Olea europaea*)  
**Grapefruit** (*Citrus paradisi*)  
**Green coffee** (*Coffea arabica*)  
**Guarana** (*Paullinia cupana*)  
**Pomegranate** (*Punica granatum*)  
**Reishi** (*Ganoderma lucidum*)

## Digestion system

**Bilberry** (*Vaccinium myrtillus*)  
**Black cumin seed** (*Nigella sativa*)  
**Black carrot** (*Daucus carota*)  
**Sage** (*Salvia officinalis*)



# DELTA+ INGREDIENTS

Delta+®

## Energy, vitality

**Damiana** (*Turnera diffusa*)

**Mangosteen** (*Garcinia mangostana*)

**Guarana** (*Paullinia cupana*)

**Maca** (*Lepidium meyenii*)

**Sage** (*Salvia officinalis*)

## Mood, cognition

**Saffron** (*Crocus sativus*)

**Valerian** (*Valeriana officinalis*)

**Damiana** (*Turnera diffusa*)

**Kava** (*Piper methysticum*)

**Maca** (*Lepidium meyenii*)

**Reishi** (*Ganoderma lucidum*)

## Inmunology

**Black cumin seed** (*Nigella sativa*)

**Echinacea** (*Echinacea purpurea*)

**Mangosteen** (*Garcinia mangostana*)

**Grapefruit** (*Citrus paradisi*)

**Olive** (*Olea europaea*)

**Sage** (*Salvia officinalis*)



## Pain relief

**Black carrot** (*Daucus carota*)

**Black cumin seed** (*Nigella sativa*)

**Mangosteen** (*Garcinia mangostana*)

**Olive** (*Olea europaea*)

# DELTA+ INGREDIENTS

Delta+®

## Women health

**Maca** (*Lepidium meyenii*)

**Sage** (*Salvia officinalis*)

**Valerian** (*Valeriana officinalis*)

## Skin care

**Bearberry** (*Arctostaphylos uva-ursi*)

**Bilberry** (*Vaccinium myrtillus*)

**Black carrot** (*Daucus carota*)

**Pomegranate** (*Punica granatum*)

**Sage** (*Salvia officinalis*)

## Prostate health

**Bearberry** (*Arctostaphylos uva-ursi*)

**Pomegranate** (*Punica granatum*)

## Sexual performance

**Maca** (*Lepidium meyenii*)

**Damiana** (*Turnera diffusa*)

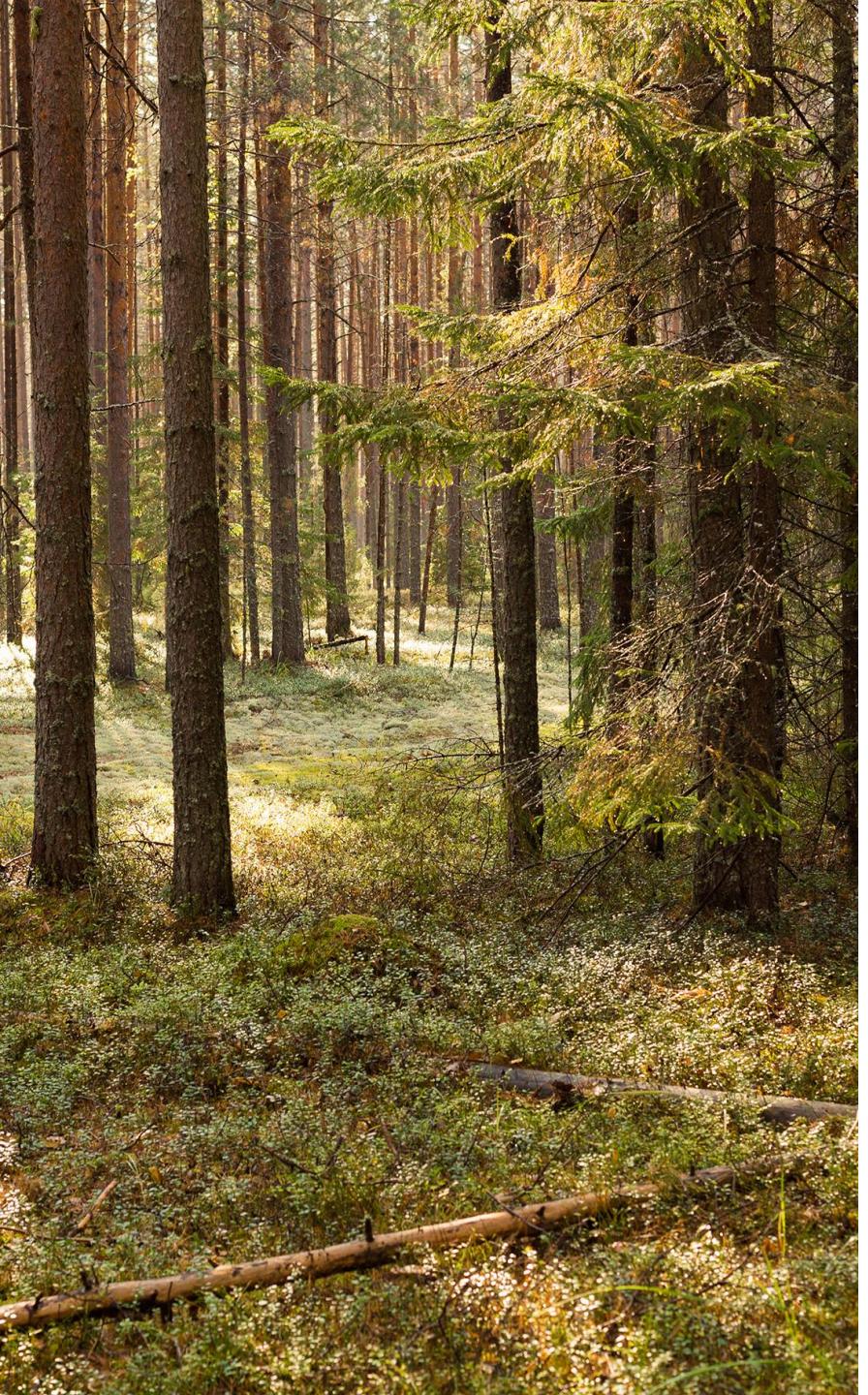
**Tribulus** (*Tribulus terrestris*)

## Joints health

**Black cumin seed** (*Nigella sativa*)

**Mangosteen** (*Garcinia mangostana*)





# DISTRIBUTION INGREDIENTS



- Improves the symptoms of **Attention Deficit/ Hyperactivity Disorder** in children and adolescent
- Improves **lipid profile**, natural antioxidant, increases HDL-cholesterol levels



- Improves skin's elasticity, illuminates, reduces skin blemish, anti-wrinkle
- **Cholesterol reduction** for cardiovascular health
- **Prostate Health**
- **Soothing agent in cosmetic formula**

# Why is Pharmactive a partner of choice?



## ✓ **Pharmactive Quality seal**

- Ingredients standardization to biomolecules that truly deliver beneficial properties
- Thorough analysis with highly reliable techniques at fully equipped laboratories

## ✓ **Strong scientific background**

- Continuous investment in R&D and clinical studies
- Evidence-based ingredients to guarantee cost-effectiveness with minimum dosage

## ✓ **Worldwide leader in high Quality saffron extracts**

## ✓ **Innovation as a pillar**

- New PREMIUM products every year
- Proprietary optimized extraction procedures
- Continuous development of new manufacturing techniques to concentrate and preserve the bioactives

## ✓ **Wide range of solutions for your formulations, including branded ingredients**

## ✓ **Excellence in customer service**

## ✓ **International experience with different regulations and Quality standards**

## ✓ **Certifications that empower your products**

## ✓ **Vertically integrated**

- Controlled process, from fields to delivery of products
- Own fields for some ingredients
- Own Manufacturing Plant and Warehouse

# THANK YOU FOR YOUR ATTENTION



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## QC AND R&D LABORATORIES

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